Telecommunications

CLIENTS

ADC
Agilent Technologies
BBC
BT
BT Cellnet
Cable & Wireless
Digital (Compaq)
Ericsson
Hewlett-Packard
INMARSAT
Kingston Communications
Lucent Technologies
MOD
Motorola
News Digital Systems
Nortel
NTL
Orange
Racal (Thales)
Reuters
Securicor Information Systems
Sony
Stratus (Lucent)
Telewest
Vodafone



We maintain a high proportion of repeat business with our satisfied telecommunications clients.

OVERVIEW

When the smartest network operators and equipment manufacturers need telecommunications software and systems engineering, they turn to IPL.

Our engineering expertise has contributed significantly to the industry's development, and many of the world's network services are made possible by IPL software. Our recent work includes SS7, IP, WAP, mobile IN, messaging, GPRS, satcomms, CORBA, GSM, CDR processing, provisioning and network service assurance.

Our depth of experience in telecommunications means that we understand (and may already have solved) your technical and commercial problems. We supply solutions which are technically correct, reliable and cost effective, and which meet our customers' real business needs.

Our engineering skills make us a reliable choice for your business-critical telecommunications systems. Our pragmatism and adaptability enable us to provide you with solutions within the most demanding time scale.

In the network

We develop high reliability real-time software for the makers of network infrastructure technology including Internet components, circuit switching, transmission systems and IN. We are probably unique in our combination of core network, mobility and IP skills.

Managing network services

We are a leading independent authority on operations support systems for fixed and mobile network operators. We have developed, supplied, and advised on a wide range of OSS, from network element management systems and TMN integrators through to service provisioning and assurance systems.

Technology & business

We can work closely with you to understand your business processes from the inside out. We seek to address your real business problems, rather than just supplying you with a technological component. This approach has led us into a wide range of business support systems work, focussing on the hot areas of customer relationship management and revenue management.

We also can help you with business process analysis, quality engineering and IT programme management services.

THE COMPANY

IPL is one of the UK's leading independent suppliers of high quality software systems and services. Founded in 1979, IPL now employs over 300 staff and in the last trading year (00/01) achieved a revenue of £22.5M, of which almost 50% was from the telecommunications sector.

ENGINEERING OPERATIONS

Our activities include software systems development, consultancy, training and developing software testing products.

Systems development

Our highly qualified staff are a substantial software development resource, capable of delivering multi-million pound, business critical systems. Systems development generates about 80% of our turnover.

Our development capability extends to systems integration, turnkey systems and technical services.

We have expert knowledge in IT technologies such as enterprise architectures, open systems, relational and object databases, visual development tools, object oriented analysis and design methodologies, Java and internet technologies.

Consultancy

IPL provides high quality business analysis and other consultancy services.

The focus is on corporate level activities such as: defining business objectives, improving operational efficiency and developing business cases. IPL is renowned for delivering solutions which are technically astute but led by business and operational requirements.

Software testing

IPL is a market leader in software testing tools. Cantata, Cantata++ and AdaTEST are unique software verification products which offer developers a complete and cost-effective solution to the verification of C, C++ and Ada software. The tools provide automated facilities for Dynamic Testing, Coverage and Static Analysis in a totally integrated environment, and are used by systems developers worldwide.

BUSINESS APPROACH

We seek to establish a long-term, mutually beneficial relationship with you. This may be based on a framework agreement, which simplifies the procurement process for you and gives IPL the opportunity to gain a more detailed understanding of the your business objectives, operations and requirements.

By training your staff to support through-life maintenance, and by allowing Intellectual Property Rights to transfer to you, we free you to exploit our work to the fullest.

RESOURCES

IPL is located in Bath where we occupy modern, secure premises comprising 40,000 square feet of office space. The offices are equipped with a modern IT infrastructure including full intranet and software development facilities.

QUALITY STANDARDS

Key to IPL's success over the last 21 years has been its commitment to quality in the provision of systems and services. This is evidenced by the Company's investment in a comprehensive Quality Management System, certificated to the standard BS EN ISO 9001:1994/TickIT, which underpins all of the company's activities.

Certificate Number FM1589

OUR STRENGTHS

Telecommunications is IPL's core business. We specialize in telecommunications software engineering, and have amassed substantial experience of network related technologies. IPL regularly provides influential speakers for telecommunications technology events.

Our business is to engineer high quality, software intensive systems to match your specific requirements.

Flexibility

Telecommunications businesses are usually in a hurry to meet a rapidly changing market. IPL has the responsiveness and flexibility to support them.

We are big enough to be able to staff new projects quickly, while remaining small enough for our owner-directors to maintain direct contact with you, assuring the success of our working relationship. We define a working model specifically for each project that we do, to meet your specific needs, and we establish management structures which ensure that we can respond quickly and cost-effectively to any changes in your plans.

Innovation

IPL has a wealth of experience in the analysis of business problems across the telecommunications industry, and the production of innovative solutions to give you a clear competitive advantage.

Reliability

We offer you an unparalleled level of experience, which ensures that the software systems that we build for you are defined, engineered and commissioned efficiently and reliably.

Technical IT expertise

IPL has substantial software development and systems integration experience and is skilled in ensuring that new systems integrate easily into our clients' existing infrastructure.

A proven track record

We have a strong track record in establishing long term relationships with our clients, confirmed by our high proportion of repeat business.

Financial stability

Since IPL's formation, our directors have placed a strong emphasis on fiscal prudence, re-investing profits, keeping overheads low and achieving well-controlled growth. Group assets currently exceed £22M, providing excellent financial stability.

Quality Management

All our staff are permanent employees who are fully trained in the Company's Quality Management System which is certificated to the international standard ISO 9001.

Cost-effectiveness

The combination of a strong financial base, specialist experience and low overheads means that IPL is able to offer outstandingly good systems and services at exceptionally attractive rates.



FURTHER INFORMATION

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